**Chapter 7 Miscellaneous Topics (162 – 184)**

**Levels of Thinking (162 – 165)**

**Level 1** **What do I have?** How good is my hand? **Beginners are stuck at L1** for a long time especially preflop and postflop. It’s often not until the hand gets more serious that some players graduate a level.

**Level 2** **What do my opponent have? Hand reading sweet spot**. “Hand reading” is a misnomer; the more appropriate term is “range reading”. The better you are at estimating opponents’ ranges, the more profitable you will be. **L2s have higher LP-PAW**.

**Level 3** **What does my opponent think I have?** Versus L2s, **balancing your play** and playing trickier helps to better conceal your hand. It’s easier to intuit what your opponent thinks of your style and thus your range, as opposed to an exact hand. For example, *does my opponent think I have aces* is difficult to ascertain (maybe not if a nit 4-bets into you), but rather does my opponent think I’m loose (or a nit, LAG, TAG, etc.) and therefore views my raise to represent a 12% range as opposed to a 4% range? It is usually better to counter the rare L2 individually rather than generically balancing your play against all opponents since you would lose out on many exploitive plays against L1s.

**Inductive Inference and Zebras (166 – 167)**

**Taking Notes (168 – 171)**

**Analytical Tools (172 – 176)**

**PokerStove** A free easy-to-understand equity calculator that calculates AIE of your hand versus any other player’s hand distribution.

**Flopzilla** The most commonly used subscription-based equity calculator today. It has a steeper learning curve than PokerStove, but it is “the program” on your journey to becoming an equity expert. You can import hand histories into Flopzilla and incorporate the insights gained into future sessions.

**Study and Practice (177 – 184)**

**Acknowledgements (185)**

**Appendix 1: Poker Definitions (186 – 192)**

**Appendix 2: Reference (193)**

**About Steve Selbrede (194)**

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